

# Telecom Executives' Association of MTNL

## CENTRAL HEAD QUARTER

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Letter no. :TEAM/CHQ/2013-14

Dated: 25.03.2014

To,  
The Chairman and Managing Director  
MTNL ,Corporate Office ,  
9 CGO Complex, Lodhi Road  
New Delhi.

Subject: Efforts to enhance the productivity in MTNL.

Reference : 1) Letter from Mumbai unit no: ST/SM(A-1)/1/APAR/2013-14/3  
dated :06.03.2014

2) Letter from Delhi Unit no: AGM(OP-PQ)/LN-BB Target/2013-14  
dated 15.03.2014

Sir,

With regard to the letter and subject under reference, we want to submit the following for your kind consideration:

- 1) We appreciate the efforts of MTNL management for improving the productivity of working DELs. But the letter's contents under reference can not be taken as motivation for the employees of MTNL. The letters are less motivating but more threatening in nature.
  - 2) We can even ignore the threatening part of the letter, if the employees and executives of MTNL have been equipped with resources which are essentially required not only for enhancing the productivity but for maintaining the existing telecom services (Land line as well as Mobile) . The management has given this target to the executives/employees at the fag end of Year 2013-14. The threat of management to spoil the APAR of executives/employees is nothing but to create a fear psychosis in their mind so that no one could raise their eye brow towards the incapability, incompetency and lack of willingness to resolve the paucity of resources and material. Before threatening the employees/executives the MTNL management requested to give the replies of following quarries :
    - a) Why the management remained silent over this issue throughout the year 2013-14?
    - b) Why this matter has come only at the fag end of year 2013-14?
    - c) What was the need of using the threatening language in the letter i.e. spoiling the CRs of executives/employees?
    - d) Why the requisition of new connection i.e. Landline/broad Band could not be executed with in the specified time frame?
    - e) Why the effective and efficient telecom services could not be provided i.e. Land line/ Broad Band/GSM?
    - f) Why the maintenance work of copper cable/OF cable/Switch room , BTS is suffering?
- Even though these above mentioned quarries/problems could not be resolved by management , the executives/employees have tried their level best to bring the new connections in Land Line/Broad Band/GSM,

